Clarifications for the following Procurement:

Defining details, concept and curriculum development for establishing Regional Centre of Railway Excellence

PS/SRV/RCE/001B/2024

Questions and answers:

1. The Technical Specifications describe the Roadmap for the Regional Railway Centre as the main deliverable for the Contract. We would like to confirm that the Roadmap will be based on only one scenario as defined in Task 1. Therefore, TC will advise the consultants after Task 1 (the scenario planning) for which scenario to develop the roadmap for, correct?

Answer: According to the Tender Documents, all scenarios must be included in the roadmap. The contractor shall conduct a thorough analysis of options/scenarios and propose three options for establishing the Regional Centre of Railway Excellence in the Western Balkans: Do-minimum, Optimal solution and Do-maximum. After finalizing the comprehensive roadmap, which includes detailed considerations, the TCT and Regional Partners can make an informed decision on the most suitable option and proceed with establishing the centre.

2. The contract will cover 6 different countries and will require to assess some local documents in different languages, e.g. training documents. Will TC provide support in translation services with certain products/providing relevant documents in English or shall that be included in the budget of the consultants?

Answer: It is sole responsibility of the Contractor to organise its work for understanding, interpreting and assessing the documents related to the task. The Contracting Authority (TCT Secretariat) is not providing translation services of any kind.

3. The Project will also require to talk to different stakeholders across the different countries, e.g. representatives of local railways and other transport companies. Can TC provide the consultants with relevant contacts for interviews, preferably for these interviews to be held in English or Serbian language?

Answer: The Contracting Authority (TCT Secretariat) will provide adequate contacts from all the Regional Partners.

4. The first part of the scenario analysis is related to legal factors: Will the TC or country stakeholders provide a list of relevant legal acts (laws, bylaws etc.) for each country that needs to be analysed or should the consultant do the desk analysis first, including translation services.
**Answer:** It is sole responsibility of the Contractor to do screening, obtain and analyse the relevant legal acts related to the task.

5. The profiles for the key experts are clear but do not cover sufficiently relevant international expertise in setting up training or educational entities and structures worldwide. Could TC possibly expand these specifications a bit more: for the team leader to also include relevant educational background under specific professional background as the focus here is on setting up an educational entity/ for both team leader and training expert to have experience in setting up educational structures and entities in the transport sector internationally and not only in the context of the TC member and observing countries.

**Answer:** The Technical Specifications for the procurement are as defined in the Publication. All Tenderers are encouraged to propose suitable experts that meet the required conditions and can effectively deliver results.